

GLOBAL BUSINESS AVIATION ACTIVITY TRENDS

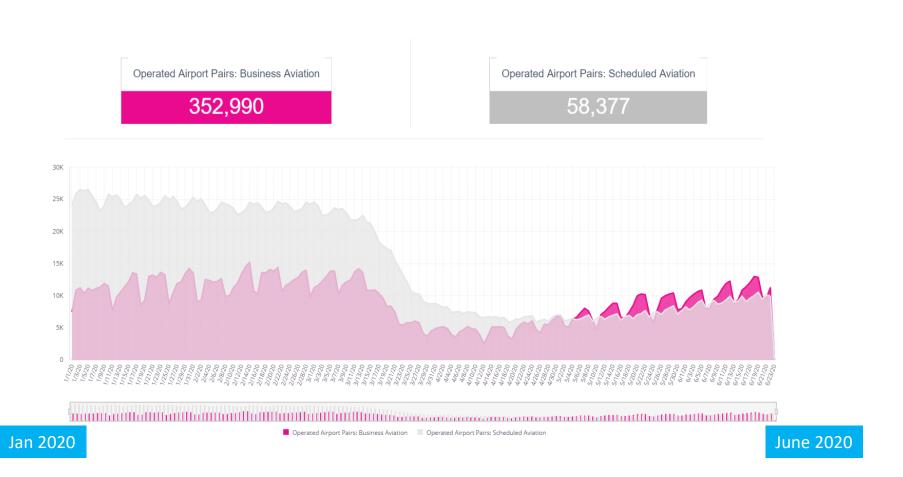
Actionable Business Intelligence

July 25th 2020

Has Business Aviation been relatively resilient?



➤ Bizav traditionally offered 3-4 X unique pairs vs Scheduled aviation, growing to X 6 March-June, offering >daily connections since April. Global schedules -63% in June.



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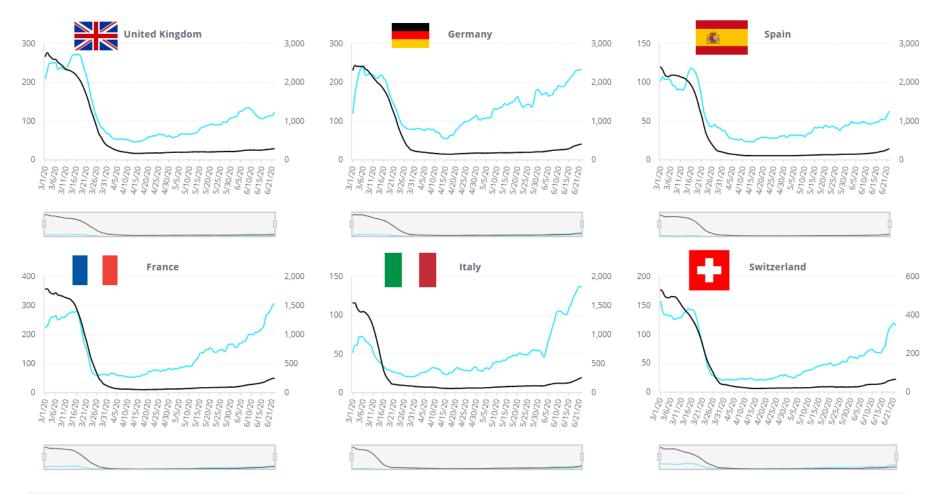
Activity trailing by 30% YOY in June (6.23), with Europe furthest behind but now recovering quick. Recovery in other regions has cooled slightly.







Germany solid recovery, with France and Italy coming back in June. UK and Spain floundering. Switzerland domestic activity is up June YOY.



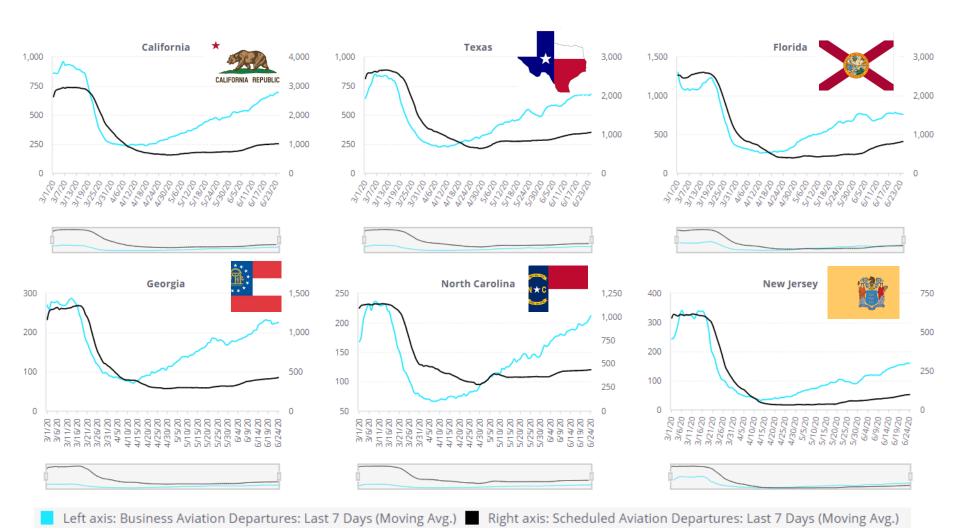
Left axis: Business Aviation Departures: Last 7 Days (Moving Avg.) 🔲 Right axis: Scheduled Aviation Departures: Last 7 Days (Moving Avg.)

March 1st, 2020

June 21, 2020



Correlation with severity of suppression; south-east and central states relatively stronger recovery. California and New Jersey activity is way back.

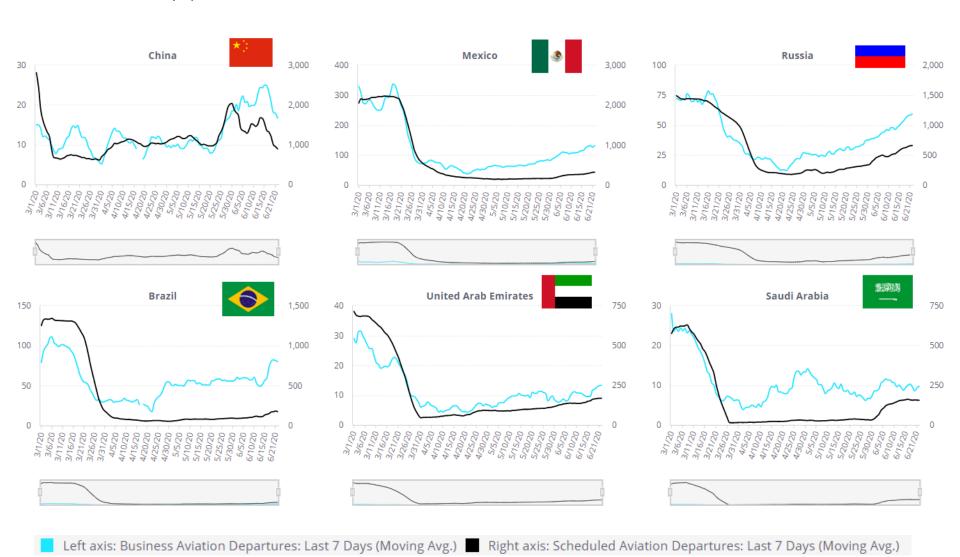


March 1st, 2020

June 21, 2020



Recovery in China, now off again. No recoveries in Mexico, UAE, Saudi. Brazil and Russia activity quite resilient.





Bizav activity down 26% in June, with other resilient markets Norway, NZ, Russia, Turkey, Australia (FH+). Laggards: UK, Mexico, Spain.

Country Trends					(i) Ø
Departure Country	Flights	~	Flight Hours	MTD:Flights	MTD:Hours
United States		148 ,215	213 ,198	-25.9%	-23.3%
Canada	•	14,348	17,422	-37.0%	-42.8%
Australia		5,764	6,282	-4.2%	15.8%
France	•	5,496	6,796	-45.4%	-52.6%
Germany	•	4,730	5,859	-20.9%	-24.7%
United Kingdom		2,776	4,513	-61.3%	-62.0%
Mexico		2,729	3,875	-61.2%	-61.4%
Italy		2,542	3,253	-53.0%	-58.6%
Switzerland		2,007	2,574	-32.9%	-37.2%
Brazil		1,511	2,128	-7.2%	-27.2%
Spain		1,293	1,925	-69.0%	-74.4%
Norway		1,264	1,143	-20.2%	-31.1%
New Zealand		1,199	825	-22.7%	-18.0%
Russia		1,183	2,907	-37.2%	-36.2%
Turkey		1,077	1,471	-25.2%	-38.4%
Grand Total		212,397	302,690	-30.9%	-31.4%

June 1st, 2020



Flight activity oriented around domestic travel. Germany back to YOY levels, Australia close (Switzerland +40%)

MTD Trends by Country Flow

Country Flow	Departures	~	MTD: Departures
United States>United States		14 4,736	-24.1%
Canada>Canada	•	13,424	-28.6%
Australia>Australia	•	5,735	-3.6%
France>France	•	3,425	-22.7%
Germany>Germany	•	2,616	-0.7%
Mexico>Mexico	•	1,725	-67.1%
Brazil>Brazil	•	1,462	-1.1%
ltaly>ltaly	•	1,278	-40.0%
United Kingdom>United Kingdom	•	1,231	-57.6%
New Zealand>New Zealand	•	1,188	-22.7%
United States>Mexico	•	1,167	-30.7%
Norway>Norway	•	1,138	-9.2%
Mexico>United States	•	967	-33.9%
United States>Canada	•	847	-76.3%
Spain>Spain	•	797	-48.0%
Grand Total		212,397	-30.9%

June 1st, 2020



In June so far, flight activity is up from Florida, also Arizona, only 7% down in Colorado, still down 32% in California, 57% down in New Jersey.

Departure State	Departures	~	Flight Hours	Growth:Flights	Growth: Hours
Florida		1 6,887	29,429	12.0%	21.8%
Texas		14,501	20,435	-23.1%	-25.2%
California		14,079	21,136	-31.5%	-30.7%
Colorado		5,917	9,464	-7.3%	-4.0%
Georgia		4,862	6,388	-16.6%	-17.9%
New York		4,703	7,159	-31.8%	-26.4%
North Carolina		4,355	5,629	-20.8%	-17.5%
Arizona		4,120	6,319	3.6%	4.8%
Pennsylvania		3,651	4,177	-32.4%	-32.7%
Illinois		3,397	5,026	-41.6%	-38.1%
Tennessee	_	3,307	4,465	-27.7%	-27.0%
Michigan		3,255	4,164	-36.1%	-32.0%
Ohio		3,233	4,373	-32.1%	-29.5%
New Jersey		3,225	5,481	-56.9%	-60.5%

June 1st, 2020



Florida airports showing strong growth. Also Scottsdale, Salt Lake. Big declines at KIAD, KTEB and KLAS



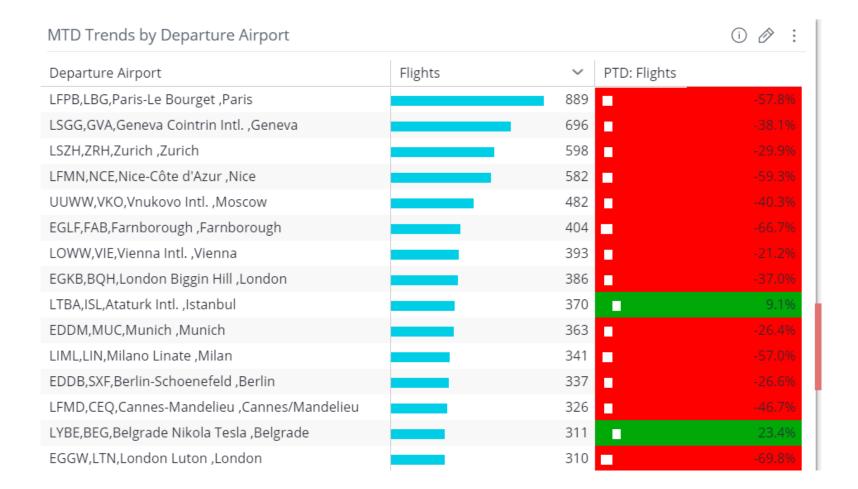
June 1st, 2020

June 23rd, 2020

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Some isolated growth. Zurich and Geneva quite resilient. Big drops for Farnborough, Luton, less for Biggin Hill.



June 1st, 2020

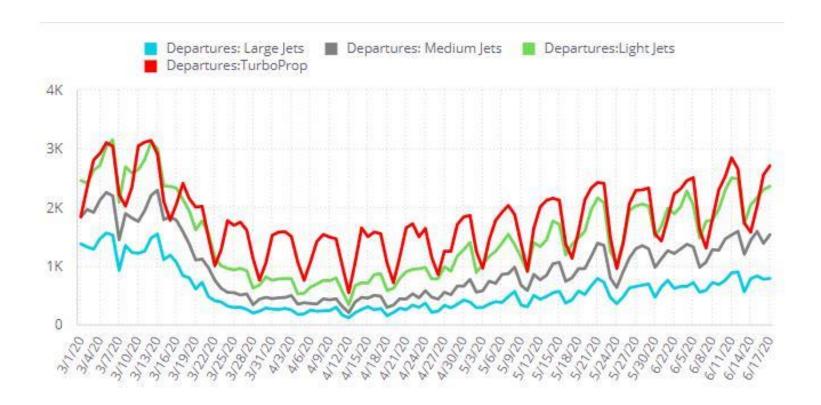
June 23rd, 2020

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Trends by aircraft type and platform



Turboprops and Light Jet activity more resilient. Cross-border complexity? Availability of aircraft? Price? Airport availability?



March 1st

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Trends by aircraft type and platform



Coming into June, ongoing contrast Large/Small cabin

Daily Activity Indicators



Aircraft Segment	Departures	Flight Hours	Growth:Flights	Growth: Hours
Airliner/Bizliner(Jet)	32	640	-77.4 %	-85.1%
Entry Level Jet	5,16	6,413	-20.5%	-17.0%
Heavy Jet	18,06	32,828	-43.6%	-44.0%
Light Jet	38,18	53,452	-23.7%	-18.8%
Midsize Jet	13,57	78 21,244	-35.2%	-31.3%
Super Light Jet	14,74	20,982	-32.4%	-28.3%
Super Midsize Jet	25,31	6 41,809	-29.5%	-26.9%
Turboprop	79,16	93,461	-27.5%	-24.7%
Ultra Long Range Jet	9,45	20,769	- 49.7%	-58.5%
Very Light Jet	8,40	11,091	-21.2%	-17.7%
Grand Total	212,39	7 302,690	-30.9%	-31.4%

June 1st, 2020

Trends by aircraft type and platform



This month, overall activity close to normal for CJ3 and Nextant. Challenger 300 and Citation XLS picking up again.

United States

AircraftType	^	Segment	Departures 💙	PTD: Departures
Pilatus PC-12		Turboprop	13, 798	-22.6%
Cessna 208 Caravan		Turboprop	11,273	-31.5%
Bombardier-Challenger 300 / 350		Super Midsize Jet	7,164	-23.4%
King Air 200		Turboprop	6,982	-33.8%
Cessna-Citation Excel / XLS		Super Light Jet	6,916	-30.2%
Embraer-Phenom 300		Light Jet	5,803	-19.8%
King Air 90		Turboprop	5,121	-31.0%
Cessna-560 Encore / 5 / Ultra		Light Jet	4,287	-18.3%
King Air 350		Turboprop	4,160	-39.3%
Hawker-Hawker 700/750/800/850/900		Midsize Jet	3,875	-26.3%
Hawker Beechjet 400/400A /Nextant		Light Jet	3,869	-11.1%
Cessna-Citation CJ3		Light Jet	3,763	-4.5%
Cessna-Citation Latitude		Super Midsize Jet	3,591	-12.6%
Cessna-Citation CJ1 / CitationJet / 525		Entry Level Jet	3,468	-20.7%
Gulfstream G300/350/400/450		Heavy Jet	3,391	-27.1%
Grand Total			147,658	-26.2%

June 1st, 2020